



**THE CATHOLIC UNIVERSITY OF EASTERN AFRICA**

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**MAIN EXAMINATION**

**SEPTEMBER – DECEMBER 2019 TRIMESTER**

**FACULTY OF ARTS AND SOCIAL SCIENCES**

**DEPARTMENT OF SOCIAL SCIENCES**

**REGULAR PROGRAMME**

**MPM 503: PROCUREMENT, CONTRACTING AND COST MANAGEMENT**

**Date: DECEMBER 2019**

**Duration: 2 Hours**

**INSTRUCTIONS: Answer ANY FOUR Questions**

- Q1. An East African business forum is being held in Kenya's Nairobi to explore the future of business. You have been asked to be a speaker on the "strategic role of procurements in a modern commercial enterprise". Discuss the points will guide your presentation  
(15 marks).
- Q2. Your client, Airtel Kenya, is faced with a decision to pick from among various contractors in a telecommunications project. Advise on the evaluation methods available to them to determine the fair price for the project  
(15 marks).
- Q3. Explore and advise the basic elements of a contract of fleet maintenance for the air travel services, Fly540  
(15 marks).
- Q4. Catholic University of Eastern Africa has given notice of discontinuation of services to providers of bus transport services, an outsourced service for ferrying students and staff? What possible problems with outsourcing would have made the University management to make such a decision  
(15 marks)
- Q5. Is procurements planning applicable for non-governmental organizations  
(15 marks)

- Q6. The acting Governor of Kiambu County is at a standoff with contractors on account of pending bills. The governor has called for a roundtable meeting with representatives of the contractors to determine the way forward. Discuss the challenges that may be faced in negotiating a solution

**(15 marks).**

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