## THE CATHOLIC UNIVERSITY OF EASTERN AFRICA

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## MAIN EXAMINATION

## AUGUST – DECEMBER 2018 TRIMESTER FACULTY OF ARTS AND SOCIAL SCIENCES DEPARTMENT OF DEVELOPMENT STUDIES

## REGULAR PROGRAMME

MPM 503: PROCUREMENT, CONTRACTING AND COST MANAGEMENT

Date: DECEMBER 2018 Duration: 3 Hours
INSTRUCTIONS: Answer ANY FOUR Questions

- Q1. Explain the main features of a sound procurement process
- 15 marks
- Q2. Discuss the logical stages in the selection of procurement strategy for an organization or a project.

  15 marks
- Q3. Explain contractual instruments that are used in procurements of goods and services. **15 marks**
- Q4. As a procurement officer employed on a major infrastructure project in your country, explain how you would conduct a successful contract negotiation with a suppliers.

  15 marks
- Q5. Explain the tools and techniques used to estimate cost management of a project **15 marks**
- Q6. Discuss the process of control costs in cost management of a project. 15 marks

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