



# THE CATHOLIC UNIVERSITY OF EASTERN AFRICA

**A. M. E. C. E. A**

**MAIN EXAMINATION**

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**AUGUST – DECEMBER 2018 TRIMESTER**

**FACULTY OF ARTS AND SOCIAL SCIENCES**

**DEPARTMENT OF DEVELOPMENT STUDIES**

**REGULAR PROGRAMME**

**MPM 503: PROCUREMENT, CONTRACTING AND COST MANAGEMENT**

**Date: DECEMBER 2018**

**Duration: 3 Hours**

**INSTRUCTIONS: Answer ANY FOUR Questions**

- Q1. Explain the main features of a sound procurement process **15 marks**
- Q2. Discuss the logical stages in the selection of procurement strategy for an organization or a project. **15 marks**
- Q3. Explain contractual instruments that are used in procurements of goods and services. **15 marks**
- Q4. As a procurement officer employed on a major infrastructure project in your country, explain how you would conduct a successful contract negotiation with a suppliers. **15 marks**
- Q5. Explain the tools and techniques used to estimate cost management of a project **15 marks**
- Q6. Discuss the process of control costs in cost management of a project. **15 marks**

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