



# THE CATHOLIC UNIVERSITY OF EASTERN AFRICA

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**MAIN EXAMINATION**

**JANUARY – APRIL 2014 TRIMESTER**

**FACULTY OF COMMERCE**

**MBA- PROGRAMME**

**CEC 520: MANAGERIAL ECONOMICS**

**Date: APRIL 2014**

**Duration: 3 Hours**

**INSTRUCTIONS: Answer ALL Questions**

- Q1. a) In the theory of the firm:
- i) Explain briefly the primary long run goal of the firm. **(2 marks)**
  - ii) Using suitable illustration, explain briefly the statement ‘The firm is a legal device’ **(3 marks)**
- b) Explain briefly the terms:
- i) Accounting profit **(1 mark)**
  - ii) Economic profit **(1 mark)**
- c) Explain briefly the term ‘optimal decision’. **(2 marks)**
- d) State the condition for:
- i) Revenue maximization **(1 mark)**
  - ii) Cost minimization **(1 mark)**
  - iii) Profit maximization **(1 mark)**
- e) A business firm, BADIC Limited, that specializes in the manufacture of trousers for men has the following revenue and cost functions.

$$TR = \text{Kshs. } 2040Q - \text{Kshs. } 127.5Q^2$$

$$TC = \text{Kshs. } 680 + \text{Kshs } 340 Q + \text{Kshs.}42.5Q^2$$

Where

TR is total revenue

TC is total cost

Q is output sold per month

**Required:**

- i) Calculate the profit maximizing output level **(2 marks)**
- ii) Maximized profit **(1 mark)**

- Q2. a) Explain briefly the:
- i) The term 'basis of demand' **(2 marks)**
  - ii) Two basic models of individual demand. **(2 marks)**
- b) Using suitable illustrations, explain briefly the effects on the budget constraint of:
- i) Changing income **(1½ marks)**
  - ii) Changing prices **(1½ marks)**
- c) Explain briefly **THREE** instances where elasticity concept finds application. **(3 marks)**
- d) Consider the supply function for an automobile industry in a hypothetical economy given as follows:

$$Q = 1,000P - 250P_x - 50,000W - 7,500S - 62,000E - 500,000i$$

Where:

Q = Number of new domestic automobiles (in millions) supplied during a given period.

P = Average price (in \$) of new domestic automobiles.

$P_x$  = Average price (in \$) of new imported automobiles.

W = Average hourly price of labour (in \$) per hour

S = Average cost (in \$) of steel per ton.  
E = Average price of energy (in \$).  
i = Average interest rate, cost of capital in percent.

Required to analyze the quantity of automobiles supplied during the period. **(3 marks)**

- e) Explain briefly the terms:
- i) Normal goods **(1 mark)**
  - ii) Inferior goods **(1 mark)**
- Q3. a) Explain briefly the term 'demand estimation'. **(2 marks)**
- b) State **TWO** commonly used forms of regression model specification. **(2 marks)**
- c) In trend analysis method of forecasting:
- i) Explain briefly three key models **(1 mark)**
  - ii) Given a linear relation between sales for Kima Shoes Limited and time of a period of 20 years, 1994-2013.  
$$S_t = -Kshs120,000 + Kshs40,000t$$
  
Calculate a sales forecast for the year 2020. **(1 mark)**
- d) Explain briefly the terms:
- i) Returns to scale production system. **(2 marks)**
  - ii) Returns to a factor of production. **(2 marks)**
- e) Using suitable illustration explain briefly the following terms:
- i) Short-run cost curves
  - ii) Long-run cost curves
  - iii) Long-run average cost curves. **(4 marks)**
- Q4. a) Explain briefly the three ways of measurement of risk. **(3 marks)**

- b) Consider an investor faced with the following choices:
- Invest Kshs. 8 million if project is successful, receives Kshs. 80 million. If project fails, receives nothing; probability of success is 0.5.
  - Do not invest, so keep the Kshs. 8 million.

**Required:**

- Calculate the certainty equivalent sum
  - Calculate the expected risky sum
  - Calculate the certainty equivalent adjustment factor.
  - Interpret the results in (iii) above. **(2 marks)**
- c) In competitive markets:
- Explain briefly the term 'market structure'. **(3 marks)**
  - List the factors that shape the competitive environment. **(1 mark)**
- d) The following table gives the production function of a two-input and one-output production system. The two inputs are capital and labour. The output produced is quantities of TV sets.

Units of capital	Quantity of TV sets									
	10	52	71	87	101	113	122	127	129	130
9	56	74	89	102	111	120	125	127	128	129
8	59	75	91	99	108	117	122	124	125	124
7	61	77	87	96	104	112	117	120	121	122
6	62	72	82	91	99	107	111	114	116	117
5	55	66	75	84	92	99	104	107	109	110
4	47	58	68	77	85	91	97	100	102	103
3	35	49	59	68	76	83	89	91	90	89
2	15	31	48	59	68	72	73	72	70	67
1	5	12	35	48	56	55	53	50	46	40
Units of labour	1	2	3	4	5	6	7	8	9	10

Required to:

- i) List the capital – labour combinations for the isoquants 91 and 89. **(2 marks)**
- ii) Show graphical presentation of the isoquants in (i) above **(1 mark)**
- iii) Given the short-run capital level employed by the firm on 4 units, generate a table showing:
  - I) Total product of labour **(1 mark)**
  - II) Marginal product of labour **(1 mark)**
  - III) Average product of labour **(1 mark)**

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