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**GABA CAMPUS - ELDORET**  
**MAIN EXAMINATION**  
**SEPTEMBER – DECEMBER 2021 TRIMESTER**  
**FACULTY OF ARTS AND SOCIAL SCIENCES**  
**DIPLOMA IN COUNSELING PSYCHOLOGY**  
**DEPARTMENT OF SOCIAL SCIENCE & DEVELOPMENT STUDIES**  
**DCP 001: INTRODUCTION TO PSYCHOLOGY**

<b>Date:</b> December 2021	<b>Duration:</b> 2 Hours
<b>Instructions:</b> Answer Question <b>ONE</b> and any other <b>TWO</b> Questions	

**QUESTION ONE**

- a) Define the following terms used in psychology.
- i) Psychology (2 marks)
  - ii) Theory (2 marks)
  - iii) Personality (2 marks)
  - iv) Learning (2 marks)
  - v) Flooding (2 marks)
  - vi) Attention (2 marks)
  - vii) Science (2 marks)
- b) Identify the importance of theories. (8 marks)
- c) Describe the goals of Psychology. (8 marks)

**QUESTION TWO**

- a) Identify and describe ten fields of applied psychology. (10 marks)
- b) Identify and explain the characteristics of scientific method. (10 marks)

### **QUESTION THREE**

a) Explain the basic assumptions and principles of Maslow's hierarchy of needs in human motivation. **(10 marks)**

b) Explain the role of positive and negative reinforcements in modification of behavior.

**(10 marks)**

### **QUESTION FOUR**

Describe the research designs used in research.

**(20 marks)**

### **QUESTION FIVE**

Identify and discuss the five common research methods used in psychology.

**(20 marks)**

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